



AEON CREDIT SERVICE

Press Release

For Immediate Release

AEON CREDIT RECORDED 14.6% REVENUE GROWTH TO RM575.04 MILLION IN Q4FYE25

The Group declares a final single-tier dividend of 14.50 sen per shares in respect of FYE25

KUALA LUMPUR, 8 April 2025 — AEON Credit Service (M) Berhad (“AEON Credit” or the “Group”) today reported a 14.6% growth in revenue to RM575.04 million in the fourth quarter ended 28 February 2025 (“**Q4FYE25**”) compared to RM501.57 million of the preceding year corresponding to quarter ended 29 February 2024 (“**Q4FYE24**”).

The Group’s transaction and financing volume surged by 16.7%, reaching RM2.16 billion in Q4FYE25, compared to RM1.85 billion in Q4FYE24. Correspondingly, the Group’s gross financing receivables rose by RM1.89 billion, reaching RM14.12 billion in Q4FYE25, marking a 15.4% growth from RM12.23 billion in Q4FYE24. This expansion was driven by the Group’s strategic focus on penetrating the M40 segment, strengthening its asset quality through refined product offerings of Vehicle Financing, collaborative campaigns with AEON Group and ongoing efforts to promote digital onboarding.

Both Profit Before Tax (“**PBT**”) and Profit After Tax (“**PAT**”) grew to RM179.70 million and RM131.00 million respectively. The strong performance was underpinned by robust revenue growth driven by Personal Financing and Vehicle Financing with solid receivable growth across key products. However, this was partially offset by higher impairment losses on financing receivables that reflected an increase of RM71.30 million mainly contributed by higher receivables, along with increased other operating expenses in line with higher sales and revenue generated costs.

The Board has recommended a final single-tier dividend of 14.50 sen per share, scheduled for payment on 24 July 2025, subject to shareholder approval at the forthcoming Annual General Meeting, with the date to be announced later. The total dividend payable for FYE25 amounting to RM146.80 million with a payout ratio of 39.6%.

For the financial year ended 28 February 2025 (“**FYE25**”), the Group reported a 15.1% growth in revenue to RM2.20 billion compared to RM1.91 billion recorded in the preceding year (“**FYE24**”). The growth was driven by 15.3% increase in transaction and financing volume, which reached RM8.41 billion year-on-year (“**YoY**”).

PBT and PAT stood at RM513.51 million and RM370.61 million respectively, after accounting for a RM68.33 million share of losses from AEON Bank, an associate company. This translated to earnings per share (“**EPS**”) of 72.58 sen and a return on average equity (“**ROE**”) of 13.6%.

The Group's Non-Performing Loans ("**NPL**") ratio recorded a marginal increase to 2.64% in FYE25, compared to 2.57% in FYE24. AEON Credit remains committed to prudent credit risk management, with a strong emphasis on maintaining asset quality. This includes strengthening credit assessment policies through the introduction of a new credit limit multiplier policy, implementing enhanced training programs to improve credit judgment skills, and proactively monitoring and managing underperforming portfolios to ensure sustainable growth.

Prospect:

Malaysia's GDP grew by 5.0% in Q4 2024, driven by stronger private spending and a recovery in exports. However, this was slightly lower than the 5.4% growth recorded in Q3. Looking ahead, Bank Negara Malaysia projects economic growth of between 4.5% and 5.5% in 2025, supported by sustained domestic expenditure and improving external demand.

In response to prevailing geopolitical tensions, inflationary pressures, and ongoing volatility in global financial markets, the Group maintains a cautious yet strategic approach to business. It remains committed to prudent growth, prioritizing high-quality assets while actively managing credit risks within its financing portfolios.

As the Group enters the new financial year, it remains focused on long-term sustainability, staying true to its purpose of "**Bringing Finance Closer to Everyone.**" To realize this vision, the AEON Living Zone initiative has been set in motion. A dedicated project team has been formed, targeting a market rollout in the first half of FYE2026. This initiative will introduce a tiered membership program with enhanced privileges, designed to expand customer reach while strengthening loyalty. Further collaborations will continuously enhance the AEON Living Zone ecosystem by expanding the features of AEON Wallet, providing customers with a more seamless and integrated financial experience.

AEON Bank has introduced a range of new products set for release in the coming financial year, including the recent introduction of Shariah-Compliant Personal Financing of up to RM10,000. Complementing this initiative, AEON Bank has also launched "Neko Missions," an innovative gamification-based stamp program designed to deepen customer engagement.

With these strategic initiatives, the Group remains committed to delivering value-driven financial solutions while adapting to an evolving economic landscape.

Barring unforeseen circumstances, the Group expects to be able to maintain its business momentum by implementing the appropriate measures for the financial year ended 28 February 2026.

ABOUT AEON CREDIT SERVICE (M) BERHAD

AEON Credit Service (M) Berhad ("AEON Credit") was incorporated on 6 December 1996 and converted into a public limited company on 9 February 2007 and subsequently listed on the Main Market at Bursa Malaysia Securities Berhad on 12 December 2007. Today, the business of the Group has involved in issuance of Credit Cards, Prepaid Cards, AEON Wallet App, Easy Payment Schemes, Hire Purchase Financing for Motor Vehicles, Personal Financing Schemes, Insurance Broker, Digital Islamic Banking, and other related services. The Group currently has 5 Regional Offices, 60 branches and service centres located in the major shopping centres and towns, a network of more than 7,700 participating merchant outlets nationwide.

Issued by AEON Credit Service (M) Berhad

For more information, please contact:

Ms. Tanny Tan

Tel : +603 2772 9113

Email : corp_communication@aeoncredit.com.my
